

## Message Text

CONFIDENTIAL

PAGE 01 VIENNA 00382 161756Z

47

ACTION PM-03

INFO OCT-01 EUR-12 ISO-00 MC-01 AID-05 L-02 IGA-01 DODE-00

CIAE-00 INR-07 NSAE-00 RSC-01 OMB-01 EB-07 COME-00

TRSE-00 SP-02 SS-15 NSC-05 /063 W

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P 161626Z JAN 75

FM AMEMBASSY VIENNA

TO SECSTATE WASHDC PRIORITY 4567

C O N F I D E N T I A L VIENNA 0382

FROM AMBASSADOR HUMES

EO 11652: GDS

TAGS: MASS, AU, US

SUBJ: FMS HELICOPTER SALE TO AUSTRIA

1. DURING MY CALL ON CHANCELLOR KREISKY YESTERDAY TO PRESENT PHOTO ALBUM ON HIS RECENT OFFICIAL VISIT IN WASHINGTON I MENTIONED TO THE CHANCELLOR OUR KEEN INTEREST IN HELICOPTER SALES TO AUSTRIA UNDER THE FMS PROGRAM. I POINTED OUT THAT THE PURCHASE OF BELL HELICOPTERS RATHER THAN THE ITALIAN VERSION WOULD BE 25 PERCENT CHEAPER THAN THE ITALIAN OFFERING. THE CHANCELLOR SEEMED SURPRISED AND IMPRESSED AT THE SAVINGS INVOLVED.

2. AS ANOTHER STEP IN OUR EFFORT TO GET THE SALE FOR THE U.S. FIRM, I HAVE SENT A LETTER TO FOREIGN MINISTER BIELKA REITER-ATING USG INTEREST IN HELICOPTER SALES AND URGING FAVORABLE ACTION.

3. WE UNDERSTAND THAT THE PRESENT LETTER OF OFFER FOR HELICOPTERS IS DUE TO EXPIRE AT THE END OF NEXT WEEK. IF AUSTRIANS HAVE NOT MADE DECISION BY THEN, WE BELIEVE THEY MAY MAKE IT VERY SHORTLY THEREAFTER. I THEREFORE URGE THAT LETTER OF OFFER BE EXTENDED AS REQUESTED BY DAO. WE DO NOT WISH TO GIVE ANY AUSTRIANS WHO MAY BE TILTING TOWARDS ITALIANS EASY OPPORTUNITY

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PAGE 02 VIENNA 00382 161756Z

TO THROW THIS CONTRACT TO THEM ON GROUND THAT U.S. LETTER OF

OFFER LAPSED JUST AS THEY WERE COMING TO A DECISION.

HUMES

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** MILITARY SALES, HELICOPTERS, NEGOTIATIONS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 16 JAN 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** GolinoFR  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1975VIENNA00382  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** GS  
**Errors:** N/A  
**Film Number:** D750017-0434  
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**Legacy Key:** link1975/newtext/t19750144/aaaabmvv.tel  
**Line Count:** 63  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION PM  
**Original Classification:** CONFIDENTIAL  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** CONFIDENTIAL  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** GolinoFR  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 31 MAR 2003  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <31 MAR 2003 by BoyleJA>; APPROVED <02 APR 2003 by GolinoFR>  
**Review Markings:**

Margaret P. Grafeld  
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EO Systematic Review  
05 JUL 2006

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
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**Status:** NATIVE  
**Subject:** FMS HELICOPTER SALE TO AUSTRIA  
**TAGS:** MASS, AU, US, IT  
**To:** STATE  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006